

TSARSI
Service & Resource Solutions Company
Finance & Accounting Services Overview



WHO WE ARE

- 1 Offshore Staffing Solutions**
- 2 Tailored to Client Needs**
- 3 Experienced and Dedicated Talent Pool**
- Hands-On Account Management 4**
- Accounting Expertise 5**
- Affordable Experienced Resources 6**

WHAT WE DO

**CLIENT-CENTRIC STAFFING EXPERIENCE
WITH FINANCE AND ACCOUNTING SERVICES**

- **Bookkeeping**
- **Monthly Close**
- **Financial Statements**
- **Data Entry/Management**
- **Job Cost Reporting**
- **Financial Calculations**



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WHY TSARSI?

- 1** Experienced International Recruitment Services Tailored to Meet US Client Objectives
- 2** Highly Educated and Experienced Talent Pool
- 3** Average Time to Hire Under One Month
- 4** No Recruitment Fees or Sign-on Bonuses
- 5** Seamless Staff On-Boarding
- 6** Hands-on Account Management
- 7** Technology Solutions Support Efficient and Secure Work
- 8** Scalable Solutions Tailored to Client Business Model



SAVINGS OF 50%⁺
DOMESTIC LABOR COST



BOOKKEEPING & MONTHLY CLOSE

- Transaction Entry
- Account Reconciliation



REPORTING & ANALYSIS

- Balance Sheet, Income Statement
- Management Reports / KPI's
- Job-Cost Reporting & Analysis



DATA ENTRY / MANAGEMENT

- Subsidiary Ledger Maintenance
- CRM Data / Transactions
- A/P, A/R Transactions



FINANCIAL CALCULATIONS

- Complex Accruals
- Performance Metrics

PREMIUM TALENT ACQUISITION PROCESS



STEP 1

REQUIREMENTS GATHERING

Tailor job description and specifications for the resources you need.



STEP 2

RECRUITING STRATEGY

Customize hiring proposal & strategic approach based on your requirements.



STEP 3

RECRUITMENT

Once aligned on all aspects of your needs, we leverage our experience and networks to find exceptional candidates



STEP 4

INTERVIEW

You have full control of talent selection at the involvement level you wish with our full support



STEP 5

ON-BOARDING

We provide the technology & on-boarding support you need



STEP 6

ACCOUNT MANAGEMENT

We support your needs to deliver end to end staffing solutions

ENGAGEMENT TERMS

**ONE YEAR
CONTRACT**

**MONTHLY RATE
AND BILLING**

**BILLING STARTS
ON HIRE DATE;
NO FEES FOR
RECRUITING**

**EARLY TERMINATION
AVAILABLE WITH
60-DAY WRITTEN
NOTICE**

Q3 SPECIAL OFFER
FIRST MONTH SERVICE FREE



TRUSTED BY LEADING PARTNERS

50+

EMPLOYEES

3+

INDUSTRIES

3+

MARKETS

10+

SPECIALTIES



We are realizing great value from our partnership with Tsarsi. Their staff are technically strong, have a high attention to detail, are determined to complete tasks and meet objectives, and always happy and willing to work!

Partnering with Tsarsi has enabled us to free up our more experienced resources to perform more in-depth and value-added work for our clients.

SARA S.

NUANCE TAX & ACCOUNTING

TSARSI CFO Q&A

RON PIERCE
CHIEF FINANCIAL OFFICER



Q You joined the TSARSI team in January 2023. What are your impressions over this time?

A I am so impressed with the talent of our team, their commitment levels to our clients, and the value we bring with creative solutions and high-quality work. Also, the level of teamwork I see in our office is special. We help each other solve problems and have a focused but fun culture.

You talk about unique value to clients. Can you elaborate on that? **Q**

A As an emerging offshore service company, we have to be great partners with our clients. This begins with a recruiting experience that finds the right resource for our clients, not just the next person off the bench. And it continues with an efficient on-boarding experience that gets our staff up and running quickly, and the delivery of consistent high-quality work. This requires a hands-on approach and accessibility for our clients from our entire leadership team, including me. I think that experience is valuable to our clients and somewhat unique to the industry.

Q What are your thoughts on the future of offshore accounting?

A The shortage of accounting resources in the US is real, is a significant impact to the industry, and is not going to change overnight. Domestic CFO's need to get creative to keep their teams adequately staffed to meet the needs of their companies. The international talent pool is a great solution offering highly educated and experienced resources at an affordable cost. Beliefs that offshore accounting brings data/technology risk, language challenge and inconsistent quality are out of touch. There are solutions to these concerns and finding the right offshore partner is the first step toward leveraging a rich and talented accounting resource pool.

HOW WE START TOGETHER?



**Requirements
Gathering Meeting**

Draft Agreement

**Recruitment
Process**

**Interview
Process**

Hire/Onboard

WE DO THE WORK TO BUILD YOUR TEAM AT A FRACTION OF THE COST

THANK YOU!

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